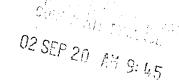
Burns Philp



### BURNS, PHILP & COMPANY LIMITED ABN 65 000 000 359

LEVEL 2, 44 MARTIN PLACE SYDNEY NSW 2000 **GPO BOX 543** SYDNEY NSW 2001 **AUSTRALIA** 

TEL: NATIONAL (02) 9227 9371 TEL: INT'L +61 (2) 9227 9371 FAX: (02) 9223 1234

### **FACSIMILE**

OFFICE OF INTERNATIONAL CORPORATE FINANCE

SECURITIES AND EXCHANGE COMMISSION, U.S.A.

Facsimile No:

0011 1 202 942 9624

From:

**HELEN GOLDING - Company Secretary** 

Date:

20 September, 2002

SUBJECT:

12g3-2(b) Exemption Number: 82-1565

No of Pages:

10 pages (including cover sheet)

### APPENDIX 3B - CONVERSION OF CP SHARES

Please see attached copy of an announcement released to the Australian Stock Exchange today.

Yours sincerely

HELEN GOLDING

Company Secretary/Group Legal Counsel

Attachs.

# CONFIDENTIALITY NOTICE

The information contained in this facsimile is intended for the named recipients only. It may contain privileged and/or confidential information. If you are not an intended recipient, you must not copy, distribute, take any action or reliance on it, or disclose any details of the facsimile to any other person, firm or corporation. If you have received this facsimile in error, please notify us immediately by a reverse charge telephone call to +61 (2) 9227 9333 and return the original to us by mail.



20 September 2002

BURNS, PHILP & COMPANY LIMITED ABN 65 000 000 359

LEVEL 2, 44 MARTIN PLACE SYDNEY NSW 2000 GPO BOX 543 SYDNEY NSW 2001 AUSTRALIA

TEL: NATIONAL (02) 9227 9371 TEL: INTL +61 (2) 9227 9371 FAX: (02) 9223 1234

Mr Graham Gates
Announcements Officer
Australian Stock Exchange Limited
Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

Dear Sir

# APPENDIX 3B - CONVERSION OF CONVERTING PREFERENCE SHARES

l enclose an Appendix 3B (New issue announcement, application for quotation of additional securities and agreement) in respect of 119 Ordinary Shares issued pursuant to the conversion of 119 Converting Preference Shares. Following allotment and approval of quotation the quoted securities of the Company will be:-

ordinary shares fully paid (BPC) 802,774,739

converting preference shares
 fully paid (BPCPA)
 797,394,162

options expiring 14 August 2003
 exercisable at 20 cents (BPCO)
 1,229,454,582

Yours faithfully

HELEN GOLDING Company Secretary

**Encl** 

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

# **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002,

Burns, Philp & Company Limited			
ABN	200 000 250		
65 (	900 000 359		
We (	the entity) give ASX the following i	nformation.	
	t 1 - All issues ouss complete the relevant sections (attach si	heets if there is not enough space).	
1	*Class of *securities issued or to be issued	Ordinary Shares	
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	119	
3	Principal terms of the *securities (eg, if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	The terms of the ordinary shares are set out in the Company's Constitution	

Name of entity

<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B New issue announcement

4 Do the \*securities rank equally in all respects from the date of allotment with an existing \*class of quoted \*securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment
- 5 Issue price or consideration

Nil

6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets) Issued upon the conversion of 119 Converting Preference Shares (ASX Code BPCPA).

7 Dates of entering "securities into uncertificated holdings or despatch of certificates

20 September 2002

8 Number and \*class of all \*securities quoted on ASX (including the securities in clause 2 if applicable)

Number +Class 802,774,739 Ordinary Shares (b) 797,394,162 (b) Converting Preference Shares 1,229,454,582 (c) Options \*Class Number 69,950 Options expiring 01 Oct 2002 exercisable at \$1.02 (BPCAN)

9 Number and \*class of all
\*securities not quoted on ASX
(including the securities in clause
2 if applicable)

<sup>+</sup> See chapter 19 for defined terms.

10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)	Not applicable		
Part 2 - Bonus issue or pro rata issue				
11 .	Is security holder approval required?	Not applicable		
12	Is the issue renounceable or non-renounceable?	Not applicable		
13	Ratio in which the *securities will be offered	Not applicable		
14	*Class of *securities to which the offer relates	Not applicable		
15	<sup>+</sup> Record date to determine entitlements	Not applicable		
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?			
17	Policy for deciding entitlements in relation to fractions	Not applicable		
18	Names of countries in which the entity has *security holders who will not be sent new issue documents  Note: Security holders must be fold how their			
	entitlements are to be dealt with,  Cross reference; rule 7.7.			
19	Closing date for receipt of acceptances or renunciations	Not applicable		
20	Names of any underwriters	Not applicable		
21	Amount of any underwriting fee or commission	Not applicable		
22	Names of any brokers to the issue	Not applicable		

<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B New issue announcement

23	Fee or commission payable to the broker to the issue	Not applicable
24	Amount of any handling fee payable to brokers who lodge acceptances or remunciations on behalf of *security holders	Not applicable
25	If the issue is contingent on *security holders' approval, the date of the meeting	Not applicable
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	Not applicable
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	Not applicable
28	Date rights trading will begin (if applicable)	Not applicable
29	Date rights trading will end (if applicable)	Not applicable
30	How do *security holders sell their entitlements in full through a broker?	Not applicable
31	How do *security holders sell part of their entitlements through a broker and accept for the balance?	Not applicable
32	How do *security holders dispose of their entitlements (except by sale through a broker)?	Not applicable
33	*Despatch date	Not applicable

<sup>+</sup> See chapter 19 for defined terms.

		uotaltion of securities omplete this section if you are applying for quotation of securities
34	Type o	of securities ne)
(a)		Securities described in Part 1
	<b>V</b>	
(b)		All other securities  Example: restricted securities at the end of the escrewed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities
Entitie	s that	t hav⊕ ticked box 34(a)
Additio	onal si Iditiona	ecurities forming a new class of securities I securities do not form a new class, go to 43)
Tick to documen		you are providing the information or
35		If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders
36		If the *securities are *equity securities, a distribution schedule of the additional *securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over
37		A copy of any trust deed for the additional *securities
(now go	10 43)	

<sup>+</sup> See chapter 19 for defined terms.

Appendix	3B	
New issue	announcement	

Entitie	es that have ticked box 34(b)		
38	Number of securities for which quotation is sought		
39	Class of *securines for which quotation is sought		
40	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?		
	If the additional securities do not rank equally, please state:  the date from which they do  the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now Example: In the case of restricted securities, and of restriction period		
	(if issued upon conversion of another security, clearly identify that other security)		
		Number	*Class
42	Number and *class of all *securities quoted on ASX (including the securities in clause 38)		
		<u> </u>	

(now go to 43)

<sup>+</sup> See chapter 19 for defined terms.

# All entitles Fees 43 Payment method (tick one) Not applicable. Under Listing Rule 16.4 no fee is payable where an entity is seeking quotation of shares following the conversion of quoted securities. Cheque attached Electronic payment made Note: Payment may be made electronically if Appendix 1B is given to ASX electronically at the same time. Periodic payment as agreed with the home branch has been arranged Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.

### Quotation agreement

- †Quotation of our additional \*securities is in ASX's absolute discretion. ASX may quote the \*securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the \*securities to be quoted, it has been provided at the time that we request that the \*securities be quoted.

<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B New issue announcement

- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Date: 20 September 2002

Sign here:

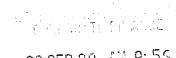
.......

(Director/Company secretary)

Print name:

HELEN GOLDING





02 SEP 20 AM 9:56

# BURNS, PHILP & COMPANY LIMITED ABN 65 000 000 359

LEVEL 2, 44 MARTIN PLACE SYDNEY NSW 2000 GPO BOX 543 SYDNEY NSW 2001 AUSTRALIA

TEL: NATIONAL (02) 9227 9371 TEL: INT'L +61 (2) 9227 9371 FAX: (02) 9223 1234

# **FACSIMILE**

To:

OFFICE OF INTERNATIONAL CORPORATE FINANCE

Company:

SECURITIES AND EXCHANGE COMMISSION, U.S.A.

Facsimile No:

0011 1 202 942 9624

From:

HELEN GOLDING - Company Secretary

Date:

19 September, 2002

SUBJECT:

12g3-2(b) Exemption Number: 82-1565

No of Pages:

2 pages (including cover sheet)

# SALE OF AUSTRALASIAN TERMINALS BUSINESS

Please see attached copy of an announcement released to the Australian Stock Exchange today.

Yours sincerely

HELEN GOLDING

Company Secretary/Group Legal Counsel

Attachs.

#### CONFIDENTIALITY NOTICE

The information contained in this facsimile is intended for the named recipients only. It may contain privileged and/or confidential information. If you are not an intended recipient, you must not copy, distribute, take any action or reliance on it, or disclose any details of the facsimile to any other person, firm or corporation. If you have received this facsimile in error, please notify us immediately by a reverse charge telephone call to +61 (2) 9227 9333 and return the original to us by mail.



BURNS, PHILP & COMPANY LIMITED ABN 65 000 000 359

LEVEL 2, 44 MARTIN PLACE SYDNEY NSW 2000 GPO BOX 543 SYDNEY NSW 2001 AUSTRALIA

TEL: NATIONAL (02) 9227 9371 TEL: INT'L +61 (2) 9227 9371 FAX: (02) 9223 1234

19 September 2002

Mr Graham Gates
Announcements Officer
Australian Stock Exchange Limited
Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

Dear Mr Gates

### SALE OF AUSTRALASIAN TERMINALS BUSINESS

On 7 August 2002, the Burns Philp Board announced that it had entered into an Agreement for the sale of its Terminals Division to subsidiaries of Kaneb Pipe Line Operating Partnership, LP for total anticipated sale proceeds of approximately A\$ 83 million.

The Terminals Division provides bulk liquid storage and handling services to the chemical, plastics and industrial food ingredients industries in Australia and New Zealand.

Completion of the sale occurred last night.

Yours sincerely

HELEN GOLDING
Company Secretary